



Businessmen Services

DAL GROUP | BUSINESS SERVICES PROFILE 2026

Businessmen Services

Business Support Beyond Boundaries

Company formation, operating support, talent, marketing and commercial representation across selected markets.

Build a business that is ready to operate.

ESTABLISH

OPERATE

GROW

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COMPANY OVERVIEW

Specialist focus. Connected delivery.

A complete profile for project introductions, proposals and customer discussions.

DAL Businessmen Services helps entrepreneurs, investors and companies establish, operate and grow their businesses. The service model connects company formation, ongoing administration, talent, market presence and commercial coordination through one relationship manager.

A connected journey

Move from market-entry planning to operating readiness and growth.

Clear ownership

Coordinate documents, milestones, partners and client updates through one contact.

Transparent scope

Separate DAL fees, official charges and third-party costs in the proposal.

BACKED BY THE DAL GROUP

DAL Businessmen Services is the DAL group's business-formation and government-support arm. It connects commercial coordination with operating support and can bring in DAL Technology for separately scoped digital-enablement projects. Services are organised around the client's market, activity and practical operating requirements.



MARKETS & CLIENTS

A connected route into selected markets

Service coordination is shaped around the market, activity and delivery requirements.

United Arab Emirates

Saudi Arabia

Bahrain

Sudan

Syria

United Kingdom

Estonia

United States

WHO WE SUPPORT

Entrepreneurs & startups

Formation, operating readiness and launch support.

SMEs & established businesses

Administration, renewals, employees and growth coordination.

Foreign companies & investors

Market entry, local operations and multi-entity coordination.

Suppliers & commercial teams

Partner qualification, tender readiness and representation.

Direct delivery is provided within the applicable local scope; qualified local partners are used where required.



SERVICE PILLARS

Five connected service pillars

A connected service journey from formation through operation and growth.

01 **Company Formation & Market Entry**

ESTABLISH

Market-entry planning, entity and jurisdiction options, company or branch registration, documentation, licensing coordination and operating readiness.

02 **Post-Formation & Compliance**

OPERATE

Government liaison, renewals, banking-file coordination, accounting and tax-service coordination, employee administration and compliance calendars.

03 **Talent & Verification**

BUILD THE TEAM

Role definition, candidate sourcing and screening, interviews, verification coordination, employment documentation and onboarding support.

04 **Marketing & Business Growth**

GROW

Market research, brand identity, company profiles, websites, content, campaigns and sales-enablement coordination.

05 **Commercial Brokerage & Representation**

CONNECT

Partner and supplier identification, opportunity qualification, tender support, due diligence coordination, negotiation support and project follow-up.

Regulated activities are delivered within the applicable licensed scope or through qualified licensed partners.



OPERATIONAL SERVICES

Practical support for daily business

Service packages that can be combined around your priorities.

01

Formation & Licensing

Entity registration, branches, address arrangements, documentation, amendments and renewals.

02

PRO & Government Liaison

Application preparation and follow-up for company and employee transactions.

03

Banking & Finance Coordination

Banking-file preparation and coordination of accounting, payroll and tax support.

04

Compliance & Governance

Applicable registrations, ownership records, policy support and renewal calendars.

05

Talent & Recruitment Support

Sourcing, screening, verification coordination, contracts and onboarding files.

06

Marketing & Brand

Identity, company profiles, websites, content and digital campaigns.

07

Digital Enablement

CRM, ERP, archiving, e-signature and automation through a separate technical scope.

08

Commercial Coordination

Partner introductions, supplier qualification, tenders, negotiation and project coordination.

09

VIP Business Services

Priority coordination, a dedicated relationship manager and executive status reporting.

Digital enablement is delivered through DAL Technology or an approved technical provider under a separate scope.



USE CASE EXAMPLES

Practical applications

Examples of how the portfolio supports customer operations.

01

A new venture entering the UAE

Coordinate the business brief, entity options, documentation, registration steps, banking file and launch-readiness checklist.

ESTABLISH & ACTIVATE

02

An international company entering a new market

Bring together market-entry planning, local registration coordination, office arrangements, team requirements and commercial launch support.

LOCAL OPERATING READINESS

03

An SME managing recurring administration

Organise government transactions, renewals, employee records, finance-service coordination and a shared compliance calendar.

STRUCTURED BUSINESS OPERATIONS

04

A supplier building regional opportunities

Identify and qualify partners, organise supplier and tender files, support commercial discussions and coordinate the next execution steps.

QUALIFIED COMMERCIAL OPPORTUNITIES



PROJECT COORDINATION

A clear file. Clear responsibilities.

Organised documentation and coordinated handovers keep the work moving.

Investor or individual file

Identity and contact information, address evidence, business brief, proposed ownership and supporting documents requested for the selected service.

Corporate shareholder file

Registration documents, ownership and director information, authorised decisions, powers of attorney and supporting business records as needed.

RESPONSIBILITY MODEL

Client

Provide accurate information, required documents, signatures, decisions and agreed payments.

DAL

Define the service route, prepare and coordinate the file, follow up, report status and check delivery.

Authority or delivery partner

Review the application or engagement and make the relevant independent approval or service decision.

The handover can include a launch file, records of completed steps and a calendar of renewals and follow-up actions.



DELIVERY APPROACH

From discovery to ongoing operation

Clear stages, defined ownership and a controlled path to delivery.

1 Discover

Activity, markets, ownership, team, premises, budget and target milestones.

2 Design

Entity and jurisdiction options, approvals, dependencies and a written service scope.

3 Prepare

Client information, documents, translations, attestations and readiness review.

4 Deliver

Submission, clarification management, partner coordination and receipt of outcomes.

5 Activate

Banking coordination, operating registrations, employee support and commercial readiness.

6 Run & Scale

Renewals, reporting, employee changes, branches, partnerships and growth support.

DELIVERY ASSURANCE

One relationship owner • Document and fee confirmation • Milestone updates • Quality checks before handover • A launch file and renewal calendar for ongoing administration.



WORKING WITH DAL

Choose the support you need

Scope and fees are confirmed in a written service proposal.

DAL Start

Company formation and launch-readiness coordination.

DAL Operate

Recurring administration and renewal support.

DAL Market Entry

Local presence, operating setup and commercial launch.

DAL VIP

Priority coordination and executive reporting.

DAL Launch & Grow

Brand, digital presence and growth coordination.

DAL Talent

Talent sourcing, verification and onboarding support.

TRANSPARENT COMMERCIAL STRUCTURE

DAL professional fees, government charges and partner or third-party costs are identified separately. Project-based and recurring support are scoped to the engagement.

Regulated services are performed only within the relevant licensed scope or through qualified licensed partners. Government, visa and bank approvals remain the decisions of the respective authorities and institutions.



CONTACT DAL

Let's start with your next project.

Share your objectives, locations, systems and expected scope with our team.

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